



Commercial Sales Executive

Located near Ashford, Kent, Palmstead Nurseries Ltd produces and supplies a large range of premium quality plants to the landscape and amenity markets. We currently have a new opportunity available to work within our dynamic, professional and successful business.

We are looking for an ambitious and enthusiastic person with a natural sales ability to join our commercial sales team. You will be involved in the day to day processing of sales enquiries and quotations, their follow-up and successful conversion through to order. The ability to focus on delivering company targets and margins while maintaining the standards demanded by the client is key.

Reporting to the Commercial Sales Manager, you will take responsibility for the account management of a selected range of clients, plus monitor competitor and supplier activity in the field that may impact the performance of the Company.

As an ideal candidate you will have extensive sales and customer service experience or a background in preparing tenders or quantity surveying (preferably within the horticultural sector) and are looking for the next step. You will be self-motivated, efficient and methodical with very good organisational and communication skills. Good plant knowledge and great attention to detail are essential. A clean driving licence will also be required.

Full induction training will be provided for the role. Normal working hours are 7.30 a.m. to 5.00 p.m. Monday to Friday (Saturday morning working and working additional hours may be necessary during peak times).

To apply please download an Employment Application Form from www.palmstead.co.uk/application (or call 01233 813340 to request a copy). Please then return to Palmstead Nurseries Ltd, Harville Road, Wye, Ashford, Kent, TN25 5EU or alternatively email your completed form to opportunities@palmstead.co.uk. For an informal chat about the role please contact Simon King on 01233 811308 or email simon@palmstead.co.uk. The closing date for applications is Wednesday 12 December with interviews during the week commencing Monday 17 December, and a suggested start date of Jan/Feb. This position is being advertised both internally and externally.